INGRAM MICRO®

Product & Services Catalog
March 2021

Realize the Promise of Technology™

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DC Power Systems and Converters • Precision Cooling • Racks and Integrated Cabinets • UPS

Enterprise Series UPS, Cooling Systems, Networking Racks & Accessories • Data management tool • RFID & Biometric devised

Security 08

Antivirus / Firewall/ Encryption • Email Security, Endpoint Security, DLP

Mobile Security • Networking and Security • Unified Threat Management

Software 08

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AIDC / POS

Barcode Devices

Intermec, metrologic group, ZEBRA, Honeywell, deli

Barcode Printers

PRINTRONIX, ZEBRA, deli

Office Equipment

Attendance Machine

deli

Paper Shredders, Binding Machines, Laminators, Safes

deli

Thermal Scanners / IR Thermometers

deli, UNV

Barcode Scanners

metrologic group, ZEBRA

ID Card Printers

ZEBRA

RFID Printers

PRINTRONIX, ZEBRA

POS

SNAPBIZZ

Audio Video

Displays

SAMSUNG, LG, ViewSonic, InFocus

IP Phones

CISCO

TV Peripherals

tv, firetvstick

Switchers & Splitters

ALOGIC

Cables & Adapters

ALOGIC

Projectors

Canon, EPSON, InFocus

Video Conferencing

CISCO, TANDBERG, Google, lifesize, InFocus, ASUS, DOLBY

Components

CPU

AMD, intel

External Hard Disk Drives

Western Digital

Graphic Cards

GIGABYTE

Internal Hard Disk Drives

Western Digital

Motherboards

GIGABYTE, intel

Solid State Drives

intel, SAMSUNG, Western Digital

TFT / LCD Monitors

acer, SAMSUNG

Cabinets

GIGABYTE

SMPS

GIGABYTE

Computer Systems

Consumer Desktops

acer, DELL, hp, Lenovo

Consumer Notebooks

acer, DELL, hp, Lenovo, NEXSTGO, msi

Commercial/SMB Desktops & Workstation

acer, DELL, hp, Lenovo

Commercial/SMB Notebooks

acer, DELL, hp, Lenovo, NEXSTGO

Thin Clients

ASUS, DELL, hp

Gaming and Computer Systems

acer, DELL, hp, Lenovo, msi

Gaming Monitors

GIGABYTE

Computer Accessories

Universal Chargers

ALOGIC

Docking Stations

Targus, ALOGIC

Consumer Product

IoT

amazon devices

Drones

DJI

Some brands are available only for specific Geographies and Channel Types

Cloud Business Applications

eSignatures
DocuSign, Adobe, HELLOSIGN

File Sharing & Storage
Dropbox

Productivity, Email Suite, Document Management
Office 365, IBM Cloud

CRM
salesforce, Microsoft Dynamics 365

Business Management Suite
NOWFLOATS, rapidor

ERP
Deskera, Microsoft Dynamics 365

Education Technology
Splashgain

Cloud Enablement

Migration Services
Ingram IaaS Life Cycle Migration Services

Managed Services
Ingram IaaS Managed Services

Mail and Cloud Migration
BitTitan, AvePoint

Cloud Services (IaaS)

Hosting & Colocation Services / Managed Services
netmagic, Azure, Alibaba Cloud

Virtual Machines / Managed Services
netmagic, Azure, Alibaba Cloud, IBM Cloud

Disaster Recovery, Cloud Storage & Backup
netmagic, Azure, Alibaba Cloud, IBM Cloud, Acronis

Enterprise Data Management
CLOUDERA, mongoDB

Cloud Services (SaaS)

Business Intelligence (BI)
DATAMATICS TruBI

Business Process Automation
DATAMATICS TruBot

Project Management
Deskera

Remote Access & Support
TeamViewer, Rescue

Collaboration & Messaging
IBM Cloud, Office 365, GoToMeeting

Customer Engagement
bold360ai

Conferencing Solutions
BlueJeans, lifesize, Cisco webex

Hosting & Colocation Services / Managed Services
kitsune proxy

Document processing platform
emudhra

Data Protection, Backup & Recovery
PARABLU, thycotic

Cloud Security

Endpoint Security
Cisco Umbrella, kaspersky, SEQURETEK, InstaSafe

Identity Management
LastPass

Healthcare

COVID Safety
SHYCOCAN

Infrastructure

Backup
Acronis

Infrastructure Software

Data Modelling
erwin

Desktop Sharing and Online Meeting
TeamViewer

Insurance

Service
INGRAM COVER PLUS

IoT

Goods & Assets Monitoring
roambee

Video Analytics & Facial Recognition
Omniscient Hi-iQ Analytics

GRAYMATICS

Plant Monitoring, Plant Maintenance Predictive Maintenance of machines
Websym

Workplace Solutions
SMARTEN SPACES

Smart City & Enterprise Solutions
ajeevi SmartCity Innogators

Smart home devices
Crabtree

IT Fixtures

Adjustable Desks, Workstations & Mounts
ERGOTRON

Carts & Trolleys
ERGOTRON ALOGIC

Charging Stations
ERGOTRON ALOGIC

Mobility & Tablets

Accessories
amazon

Enterprise Mobility
SAMSUNG amazon NOKIA Lenovo Datamini motorola

Mobile Phones
SAMSUNG motorola

Tablets
Lenovo hp SAMSUNG amazon Datamini motorola

Mobile Accessories

Chargers / Cables
VSEVEN ALOGIC

Covers & Scratch Guards
Targus

Gimbals
dji

Earphones, Headphones & Bluetooth Speakers
VSEVEN harman/kardon

Smart Speakers
amazon alexa

Memory cards, \USB & Dual drives
SanDisk

Mobile Accessories
Targus VSEVEN

Backpacks
Targus TUCANO

Power Banks
Datamini VSEVEN ALOGIC

Virtual Reality Headsets
htc

Wearables (Smart Watches, Fitness Trackers)
fitbit WATCH SAMSUNG

Wireless Chargers
VSEVEN ALOGIC

Streaming Devices
fire tv stick

Networking Products

Active Products
CISCO D-Link DIGISOL aruba JUNIPER RUCKUS Allied Telesis opengear ribbon

Some brands are available only for specific Geographies and Channel Types

Access Points and Controllers

Cambium Networks

Content Switching/WAN Optimization

riverbed

Hi-SCOM A BELDEN BRAND

EWLAN

riverbed

Industrial Ethernet

HIRSCHMANN A BELDEN BRAND

Passive Products

D-Link DIGISOL COMMSCOPE BELDEN ALOGIC

Structured Cabling

COMMSCOPE BELDEN CORNING R&M

Mobiles & Tablets Value Added Services & Products

Product

Ingram Micro Cover Plus 'Gold Pack'
(with Free Insurance & other Services)

Ingram Micro Cover Plus 'Platinum Pack'
(with Free Insurance & 1year Additional Warranty)

Peripherals & Supplies

Video Conferencing

logitech

Dot Matrix Printers

EPSON

Ink Cartridge

Canon

Inkjet Printers

Canon hp

Ink Tank Printers

hp Canon

Ink Bottles

Canon hp

Key Board, Mice & Web Cam

logitech Targus VSEVEN

Laser Printers

brother Canon hp SAMSUNG xerox PANTUM

Pass Book Printers

EPSON

Photo Paper

Canon hp

Photo Printers

hp

Print Accessories

hp

Plotters

hp

POS Receipt Printers

EPSON hp

Scanners

FUJITSU hp

Storage Media

hp IBM

Toner Cartridges

Canon hp xerox

3D Printers

hp

LTO Tape Drive

hp

Servers, Storage, Back-up & Recovery

Data Protection, Backup & Recovery

DELL EMC Hewlett Packard Enterprise COMMVAULT MICRO FOCUS Quantum arcserve VERITAS actifio

Intel Based Servers

CISCO DELL Hewlett Packard Enterprise Lenovo Hitachi Vantara

Console Servers

LANTRONIX

Hyper Converged Infrastructure (HCI)

SCALE COMPUTING

Storage

NUTANIX stackup Hewlett Packard Enterprise Hitachi Vantara VERITAS IBM FlashSystem NetApp

Unix Based Servers

CISCO DELL IBM Power Systems Hewlett Packard Enterprise

Some brands are available only for specific Geographies and Channel Types

Physical Security

Access Control

INVIXIUM ACCESS, ROSSLARE SECURITY PRODUCTS

IP Cameras

AXIS COMMUNICATIONS, BOSCH, LG, PELCO, Canon, SONY, EINS, UNV

NVR (Network Video Recorders)

BOSCH, LG, NUUO

VMS (Video Mgmt Software)

milestone, NUUO

POE & Non POE Extenders, Transmission Device

veracity

Data management tool

esri

RFID & Biometric devices

MANTRA Innovation that counts

Power

DC Power Systems and Converters

APC by Schneider Electric, VERTIV.

Precision Cooling

APC by Schneider Electric, VERTIV.

Enterprise Series UPS, Cooling Systems, Networking Racks & Accessories

Schneider Electric, VERTIV.

UPS

APC by Schneider Electric, CyberPower, BPS, VERTIV., DELTA, RESONATE, NUMERIC A Group brand legrand

Racks and Integrated Cabinets

APC by Schneider Electric, VERTIV.

Security

Antivirus / Firewall/ Encryption

McAfee Together is power., TREND MICRO, eset, FORTINET, kaspersky, paloalto NETWORKS, Check Point SOFTWARE TECHNOLOGIES LTD., eset, FORTINET

Email Security, Endpoint Security, DLP

Mobile Security

SOTI, IBM, vmware, FORTINET

Networking and Security

CISCO, IBM, JUNIPER NETWORKS, paloalto NETWORKS, Check Point SOFTWARE TECHNOLOGIES LTD., FORTINET

Unified Threat Management

FORTINET, IBM, GAJSHIELD Data Security Firewall, paloalto NETWORKS, Check Point SOFTWARE TECHNOLOGIES LTD.

Software

Applications, Servers & OS (Licenses)

IBM, Microsoft, CISCO

Applications, Servers & OS (Retail & OEM Packs)

Microsoft

Design and Digital Marketing

Adobe

Enterprise

Adobe, BlackBerry, Hewlett Packard Enterprise, IBM, Red Hat, MICRO FOCUS, ca

Platform Software

CloudBlue

Robotic Process Automation

UiPath

Virtualization

vmware

Some brands are available only for specific Geographies and Channel Types

Acer	TFT / LCD Monitors • Consumer Desktop • Gaming Notebooks	Meghana.Kulkarni@ingrammicro.com
	Commercial Desktop • Notebooks • Workstations	Sumanta.Panda@ingrammicro.com
Acronis	Backup	Ebrahim.Popat@ingrammicro.com
Actifio	Data Protection, Backup & Recovery	KamleshKumar.Singh@ingrammicro.com
Adobe	Enterprise Software - Creative • Design and Digital Marketing	Aman.Ahuja@ingrammicro.com
Ajeevi	Smart City & Enterprise Solution	Manish.Pradhan@ingrammicro.com
Alibaba Cloud	Hosting & Colocation Services / Managed Services • Virtual Machines / Managed Service • Disaster Recovery, Cloud Storage & Backup	Jayshree.Kadam@ingrammicro.com
Alogic	Audio Video • Mobile Accessories • Networking Products IT Fixtures • Computer Accessories	Rasid.Parmar@ingrammicro.com
Allied Telesis	Active Products	Navya.Chandrasekar@ingrammicro.com
Amazon devices	Streaming Device for Televisions • Amazon Echo e-Readers • Enterprise Mobility • TV Peripherals	Vineet.Aurora@ingrammicro.com
AMD	CPU	Jeetu.Bhatia@ingrammicro.com
APC	UPS • Racks & Integrated cabinets • Precision Cooling DC Power Systems & Converters	Sameer.Prashant@ingrammicro.com
Apple	Commercial Workstations • Consumer Desktops • Consumer Notebooks • Tablets • Mobile Phones • Enterprise Mobility • iPod Mobile Accessories • Apple TV • Chargers & Cables • Wearables • Headphones • Bluetooth Speakers	Vikas.Goel@ingrammicro.com
Asus	Chromebit • Chromebox • Hangout Meet Kit	Yogita.Tijare@ingrammicro.com
Arcserve	Back Up and Recovery Solutions	Amol.Salve@ingrammicro.com
Avepoint	Mail & Cloud Migration	Zeba.Merchant@ingrammicro.com
Axis	IP Cameras	Sumantakumar.Mishra@ingrammicro.com
Belden	Passive Products	Dipesh.Shah@ingrammicro.com
BlueJeans	Audio/Video	Anushka.Patil@ingrammicro.com
Bosch	IP Cameras • NVRs	Pss.Sales@ingrammicro.com
BPE	UPS	Ankit.Sharma@ingrammicro.com
BitTitan	Mail Migration	Irfan.Darvesh@ingrammicro.com
Brother	Laser Printers	Neeraj.Tiwari@ingrammicro.com
CA Technologies	Enterprise	Barun.Bhattacharya@ingrammicro.com
Cambium	Access Points and Controllers	Rajendra.Nandan@ingrammicro.com
Canon	Ink Tank Printers • Ink Cartridge • Projectors Toner Cartridges IP Camera • Ink Bottles Photo papers	Rohit.Nayak@ingrammicro.com
	Business Inkjet Printers • Laser Printers	Neeraj.Tiwari@ingrammicro.com
Check Point	Network Security • Unified Threat Management • Endpoint Security	Rinesh.Kannoly@ingrammicro.com
Cisco	Video Conferencing • IP Phones • Network Security Intel & Unix based Servers • Conferencing Solutions (WebEx) Applications • Servers & OS (services) • Active Products Software Defined Network	Anurag.Singh2@ingrammicro.com
	Endpoint Security	Deepa.Mandal@ingrammicro.com
Cloud Blue	Platform Software	Chetan.Panchal@cloudblue.com
Cloudera	Enterprise Data Management	Barun.Bhattacharya@ingrammicro.com
Commscope	Passive Products • Structured Cabling	Sandhya.Dubey@ingrammicro.com
Commvault	Back Up and Recovery Solutions	KamleshKumar.Singh@ingrammicro.com
Corning	Structured Cabling	Dipesh.Shah@ingrammicro.com
Crabtree	Smart home devices	Manish.Pradhan@ingrammicro.com

Cyber Power Sys.	UPS	Sandhya.Dubey@ingrammicro.com
D-Link	Active Products • Passive Products	Amol.Salve@ingrammicro.com
Datamatics	Business Intelligence (TrueBI) • Business process automation(TrueBot)	Debabrota.Pal@ingrammicro.com
Datamini	Power Banks • Tablets • Enterprise Mobility	Vineet.Aurora@ingrammicro.com
Deli	Barcode Printers • Barcode Scanners • Attendance Machines Paper Shredders • Binding Machines • Laminators • Safe Thermal Sacnners / IR Thermometers	Rohit.Rana@ingrammicro.com
Dell	Dell Vostro and Inspiron Notebooks	Sriram.Sripada@ingrammicro.com
	Dell Gaming Notebooks • Vostro Desktops	Nafeesa.KhatoonKhan@ingrammicro.com
	Dell Optiplex Desktops • Latitude Notebooks • APOS • NPOS	Shailaja.Vasu@ingrammicro.com
	Dell B2B CSG Business	Rana.Pandey@ingrammicro.com
	Intel Based Servers • Unix Based Servers	Sirisha.Nukala@ingrammicro.com
	Storage & Backup/Recovery • Intel-based servers	Dilip.Jana@ingrammicro.com
Delta power	UPS, Racks & Integrated cabinets • Precision cooling DC Power Systems & Converters • Solar Invertors	Ankit.Sharma@ingrammicro.com
Deskera	ERP • Project Management	Hemant.Kapadia@ingrammicro.com
Digisol	Active Networking Products	Amol.Salve@ingrammicro.com
DJI	Drones/Photo Accessories	Vikas.Goel@ingrammicro.com
DocuSign	eSignatures	Sweta.Mishra@ingrammicro.com
Dolby	Video Conferencing	Yogita.Tijare@ingrammicro.com
Dropbox	File Sharing • Storage	Sweta.Mishra@ingrammicro.com
EINS	IP Cameras	Pss.Sales@ingrammicro.com
eMudhra	Document processing platform	Sweta.Mishra@ingrammicro.com
Epson	Dot Matrix Printers • Passbook Printers • POS Receipt Printers & Projectors	Gautam.Kumar@ingrammicro.com
Erwin	Data Modelling	Neeraj.Tiwari@ingrammicro.com
Ergotron	Ergonomic Display Mounts • Adjustable Desks • Carts & Trolleys Charging Stations	Vibha.Vanmali@ingrammicro.com
ESET	Endpoint Security • Server Security	Deepa.mandal@ingrammicro.com
ESRI	Data management tool	Pss.Sales@ingrammicro.com
Fortinet	Unified Threat Management • Firewall • Email Security, End Point Security, DLP • Mobile Security • Networking Security	Sunil.John@ingrammicro.com
Fujitsu	Scanners	Neeraj.Tiwari@ingrammicro.com
Fitbit	Wearables	Vikas.Goel@ingrammicro.com
GajShield	Firewalls • Unified Threat Management	Amol.Salve@ingrammicro.com
Gigabyte	Motherboards (only on Intel platform) • Graphic cards • Cabinets SSD • Gaming Monitors • SMPS	Jeetu.Bhatia@ingrammicro.com
Google	Video Conferencing (CFM)	Yogita.Tijare@ingrammicro.com
Graymatics	Facial Recognition & AI	Manish.Pradhan@ingrammicro.com
Harman Kardon	Headphones	Himanshu.Gautam@ingrammicro.com
HelloSign	eSignatures	Sweta.Mishra@ingrammicro.com
Hi-Scom	Industrial Switching	Sharat.Lohiya@ingrammicro.com
Hirschmann	Industrial Ethernet	Sharat.Lohiya@ingrammicro.com
Hitachi (HDS)	Server Storage • Cloud 360 services	Navya.Chandrasekhar@ingrammicro.com
Honeywell	Barcode Devices	Oankar.Choudhari@ingrammicro.com

HP	Laser Printers • Scanners • Plotters • Ink Cartridges • Toner Cartridges Storage Media • Consumer Desktops • Commercial Desktop Consumer Notebooks • Commercial Notebooks • Commercial Workstations • Thin Clients • Tablets • AIDC POS POS Receipt Printers • Inkjet Printers • 3D Printer • Ink tank Printers Photo Printers • Print Accessories • Ink Bottles • Photo Paper LTO Tape Drive • Gaming Notebooks/Desktops/Accessories Commercial/SMB Notebooks & Desktops	Devendra.Sharma@ingrammicro.com
HPE	Industry Standard (x86) and Unix servers • Storage • Hyperconverged Infrastucture • Composable Infrastructure • Active Networking products • Access Points and Controllers Enterprise Software and Services	Deepanshu.Sharma@ingrammicro.com
HTC	Virtual Reality Headsets	vikas.goel@ingrammicro.com
IBM	Enterprise Software • Hybrid Cloud • Security Systems • Unified Threat Management • Networking and Security Applications Servers & OS (Licenses)	Rahul.Walawalkar@ingrammicro.com
	Servers • Storage	Sonal.Sachdev@ingrammicro.com
IM Cover Plus	Insurance	Satya.Mishra@ingrammicro.com
iOmniscient	Video Analytics & Facial Recognition	Manish.Pradhan@ingrammicro.com
Infocus	Projectors • Display • Video Conferencing	Anushka.Patil@ingrammicro.com
Instasafe	Endpoint Security	Deepa.Mandal@ingrammicro.com
Intel	CPU • Mother Boards • Solid State Devices	Jeetu.Bhatia@ingrammicro.com
Intermec	Barcode Printers and Handheld devices	Oankar.Choudhari@ingrammicro.com
Invixium	Biometric Access Control	Pss.Sales@ingrammicro.com
Juniper	Network Security • Active Products	Mohit.Agarwal2@ingrammicro.com
Kaspersky	Endpoint Security	Vibha.Vanmali@ingrammicro.com
Kitsune-Proxy	Hosting & Colocation Services / Managed Services	Debabrota.Pal@ingrammicro.com
Lantronix	Console Servers	Rajendra.Nandan@ingrammicro.com
Lenovo	Consumer Desktop • Consumer Notebook • Gaming Notebook Gaming Desktop • Accessories	Siddharth.Katyar@ingrammicro.com
	Commercial Desktop • Commercial Notebook	Ajay.Sharma2@ingrammicro.com
	SMB Noteboks & Desktops	Sneha.Mulye@ingrammicro.com
	Tablets • Smart Devices • Enterprise Mobility	Vineet.Aurora@ingrammicro.com
	Intel Based Servers	Rakesh.Ranjan@ingrammicro.com
LG Electronics	IP Cameras • NVRs • Displays	Rasid.Parmar@ingrammicro.com
Lifesize	Video Conferencing	Vishwajeet.Yadav@ingrammicro.com
Logitech	Keyboard • Mice • Web cam • Video Conferencing	Anushka.Patil@ingrammicro.com
LogMeIn	Remote Access • Identity Management • Unified Communication & Collabration • AI-enabled Customer Engagement	Debabrota.Pal@ingrammicro.com
Mantra	RFID & Biometric devices	Pss.Sales@ingrammicro.com
McAfee	Antivirus / Firewall / Encryption	Sunil.John@ingrammicro.com
Metrologic	Barcode Scanners and Handheld devices	Oankar.Choudhari@ingrammicro.com
Micro Focus	Enterprise Software • Data Protection • Backup & Recovery	Biswajit.Chatterjee@ingrammicro.com
Microsoft	Applications • Servers & OS (Licenses, Retail Packs & OEM Packs) Collaboration & Messaging • CRM • ERP	Irfan.Darvesh@ingrammicro.com
	Hosting & Colocation Services / Managed Services	Ebrahim.Popat@ingrammicro.com
Milestone	Video Management Software	Pss.Sales@ingrammicro.com
Motorola	Mobile Phones • Smartphones • Enterprise Mobility	Vineet.Aurora@ingrammicro.com

MongoDB	Enterprise Data Management	Snehal.Parulekar@ingrammicro.com
MSI	Consumer Notebooks • Gaming Notebooks	Meghana.Kulkarni@ingrammicro.com
Netapp	Storage	Navya.Chandrasekar@ingrammicro.com
Netmagic	Hosting & Colocation Services / Managed Services	Ebrahim.Popat@ingrammicro.com
Nexstgo	Consumer Notebooks • Commercial Notebooks	Rohit.Rana@ingrammicro.com
Nokia	Mobile Phones • Smartphones • Feature Phones • Enterprise Mobility	Vineet.Aurora@ingrammicro.com
NowFloats	Business Management Suite	Debabrota.Pal@ingrammicro.com
Numeric	UPS	Dipesh.Shah@ingrammicro.com
NUUO	Network Video Recorder • Video Management Software	Pss.Sales@ingrammicro.com
Nutanix	Storage	Navya.Chandrasekhar@ingrammicro.com
Opengear	Networking	Yogita.Tijare@ingrammicro.com
Palo Alto Networks	Network Security • Unified Threat Management • Endpoint Security	Manoj.Roy@ingrammicro.com
Pantum	Laser Printers	Neeraj.Tiwari@ingrammicro.com
Parablu	Data Protection, Backup & Recovery	Debabrota.Pal@ingrammicro.com
Pelco	Analogue Cameras • IP Cameras	Pss.Sales@ingrammicro.com
Printronix	Barcode Printers • RFID Printers	Neelam.Pednekar@ingrammicro.com
Quantum	Back Up and Recovery Solutions • Storage	Jaspal.Kaur@ingrammicro.com
Rapidor	Business Management Suite	Sweta.Mishra@ingrammicro.com
Red Hat	Enterprise Software - Open Source Infrastructure / Middleware / Storage & Cloud	Pooja.Goyal@ingrammicro.com
Resonate	UPS	Snehal.Parulekar@ingrammicro.com
Ribbon	Networking	Sharat.Lohiya@ingrammicro.com
Riverbed	Content Switching / WAN Optimization	Vinayendra.Singh@ingrammicro.com
Roambee	Goods & Assets Monitoring	Manish.Pradhan@ingrammicro.com
Rosslare	Access Control (Physical Security)	Pss.Sales@ingrammicro.com
Ruckus	Wireless-Networking Products	Vinayendra.Singh@ingrammicro.com
R&M	Structured Cabling	Dipesh.Shah@ingrammicro.com
Salesforce	CRM	Aditya.Sen@ingrammicro.com
Samsung	Laser Printers • TFT / LCD Monitors • Solid State Drives Tablets	Gautam.Kumar@ingrammicro.com
	Mobile Phones • Mobile Accessories • Tablets • Smart Watches	Arnav.Dey2@ingrammicro.com
	Mobile Phones & Tablets • Enterprise Mobility	Vineet.Aurora@ingrammicro.com
	LFD Display	Goutam.Kumar@ingrammicro.com
SanDisk	USB • Memory Cards • Dual Drives	Jeetu.Bhatia@ingrammicro.com
Scale Computing	Hyper Converged Infrastructure (HCI)	Biswajit.Chatterjee@ingrammicro.com
Schneider Electric	Enterprise Series UPS • Cooling system • Networking Racks & Accessories	Ankit.Sharma@ingrammicro.com
Sequretek	Endpoint Security	Deepa.Mandal@ingrammicro.com
Shycocan	COVID Safety	Ajay.Sharma2@ingrammicro.com
Smarten Solutions	Integrated Workplace Solutions	Manish.Pradhan@ingrammicro.com
Snapbizz	Internet-enabled Point of Sale(POS) machine	Rasid.Parmar@ingrammicro.com
Solar (multi brands)	Solar Panels • Invertors • Lighting	Vishwajeet.Yadav@ingrammicro.com
Sony	IP Camera	Pss.Sales@ingrammicro.com
SOTI	Mobile Security	Jitendra.Khadke@ingrammicro.com
Splashgain	Education Technology	Sunila.Jawale@ingrammicro.com
Stackup Technology	Storage	Navya.Chandrasekar@ingrammicro.com

Tandberg-overland	Server Storage	Navya.Chandrasekar@ingrammicro.com
Targus	Keyboard • Mice • Backpacks • PC Accessories • Docking Stations Cable Locks Presenters • Webcams • Covers & Scratch Guards Mobile Accessories	Ajay.Sharma2@ingrammicro.com
TeamViewer	Desktop Sharing and Online Meeting	Neeraj.Tiwari@ingrammicro.com
Thycotic Software	Data Protection, Backup & Recovery	Rahul.Walawalkar@ingrammicro.com
Trend micro	Antivirus / Firewall / Encryption	Manoj.Roy@ingrammicro.com
Tucano	Backpacks	Himanshu.Gautam@ingrammicro.com
UiPath	Robotic Process Automation	Sonal.Sachdev@ingrammicro.com
Uniview	Thermal Scanners / IR Thermometers • IP Cameras	Pss.Sales@ingrammicro.com
V7	Mobile Accessories • Chargers / Cables • Power Banks • Wireless Chargers • Bluetooth Speakers • Earphones • Headphones	Himanshu.Gautam@ingrammicro.com
Veracity	POE & Non POE Extenders • Transmission Devices	Rajendra.Nandan@ingrammicro.com
Veritas	Storage • Back Up and Recovery Solutions	Pratik.More@ingrammicro.com
Vertiv	UPS • Racks & Integrated Cabinets • Precision Cooling DC Power Systems & Converters	Snehal.Parulekar@ingrammicro.com
Viewsonic	TFT • Projectors	Meghana.Kulkarni@ingrammicro.com
Vmware	Virtualization	Barun.Bhattacharya@ingrammicro.com
Websym	Utilities Monitoring • Smart Lighting	Manish.Pradhan@ingrammicro.com
Western Digital	Internal HDD • External HDD • Surveillance Drives • Enterprise Drives SSD Drives and Laptop Drives • Surveillance / Enterprise and SSD Hard Drives	Aarti.Sawant@ingrammicro.com
Xerox	Laser Printers • Toner Cartridges	Rohith.Nayak@ingrammicro.com
Zebra	Barcode Printers • ID Card Printers • Consumables • RFID Printers Barcode Scanners • Barcode Handheld Devices	Gautam.Mahajan@ingrammicro.com

INGRAM MICRO SERVICES

Featured Services

- Commerce & Fulfillment Services
- Professional Services & Ingram Micro Link
- Ingram Micro Financial Solutions (IMFS)
- IT Asset Disposition (ITAD)
- Cybersecurity Solutions and Services

Ingram Micro Commerce & Fulfillment Services

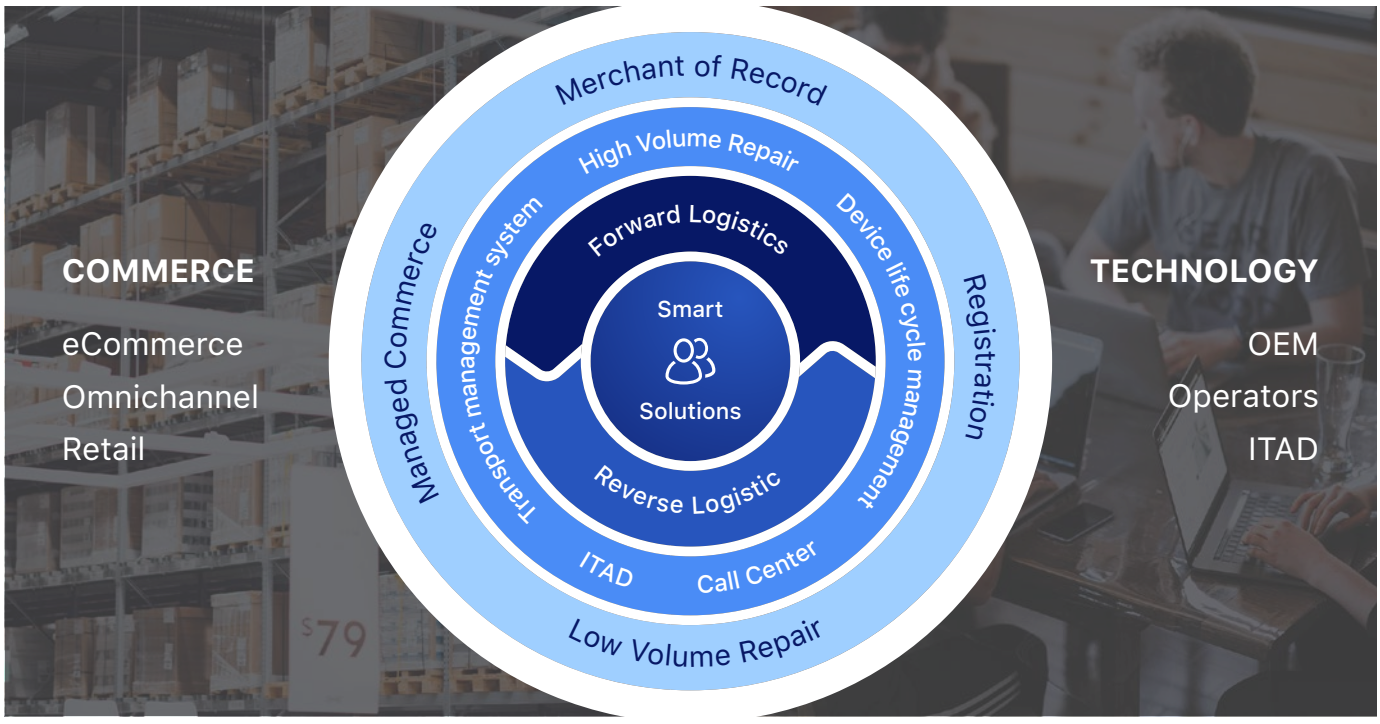
Complete fulfillment services for your products

We provide a host of services in the area of Forward and Reverse Logistics, Warehousing and Transportation services for any product category across different verticals. From standard pick pack and ship process catering for both B2B & B2C segments, we help clients across industries around the globe meet their business goals.

Our customers range from fast-growing brands to the Global 1000 and we are dedicated to facilitating their success through Ingram Micro's global warehousing network, world-class technology, strategic partnerships and decades of expertise in the logistics, mobility and ITAD industries.

Why choose us?

- **Trusted Partner** - No 1 in the industry with strong financials and extensive resources to support you
- **Comprehensive offering** - A wide network of both shared and exclusive warehouses spread across the country, along with a strong transportation network to ensure last mile connectivity.
- **Innovation** - B2B & B2C fulfillment solutions offering World-Class scalable forward, reverse and recovery services
- **Global reach & scale** - Vast operational infrastructure & supply chain resources
- **Experience** - Proven track record of supply chain transformation for major players in the industry



Solutions Offered

Marketplace fulfillment Solutions

- Shared / Standalone B2B, B2C E-Commerce fulfillment solutions
- Value added Transportation Services
- Flexible & scalable International setup
- Distribution management
- Seamless omnichannel order handling
- Integration of all IT systems
- Comprehensive, current reporting

Returns Management

- Reverse Logistics
- International returns – Export and Import management
- Optimization of working capital
- Spare parts management and related logistics
- DOA (Dead on Arrival) & warranty management services.

Tailored solutions for a range of business models

Brands - Forward & Return Logistics

- B2B & B2C Warehousing Solutions
- VAS (e.g. MRP Labelling, Security Tagging, Kitting & Bundling)
- Return Management

E-Commerce

- Flexible with client IT Systems (WMS) and Inhouse IT Systems.
- Extensive warehouse automation expertise
- IOR services for cross border trade.
- Complete return management

Mission Critical Logistics & Staging Services

- Logistics for high-value and fragile cargo
- Logistics for time-sensitive/ perishable cargo
- Staging Services for IT companies before shipping like Rack Configuration, Cabling, Testing, Software Installation etc

Projects and Spare Parts Management

- Flexible warehousing option across India
- Expertise in Spare Parts management
- Turnkey project execution requiring deliveries to Tier 2 & 3 Cities

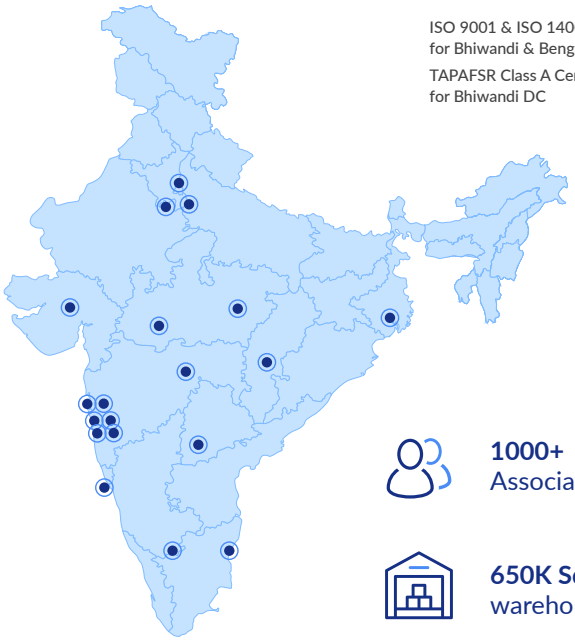
India Warehouse Footprint

Configuration	# of Warehouses
Large FC > 50k sqft	**05**
Medium FC 10 K – 50 K sqft	**04**
Small FC <10K sqft	**14**
Total FC / Warehouse	**22**

Large FC:
Ahmedabad, Ballabhgarh, Bhiwandi, Pune

Medium FC:
Ahmedabad, Bangalore, Bhiwandi, Hyderabad

Small FC:
Chennai, Delhi, Goa, Indore, Kolkata, Mumbai, Nagpur, Navi Mumbai, Noida, Pune, Raipur



ISO 9001 & ISO 14001 certification for Bhiwandi & Bengaluru DC

TAPAFSR Class A Certification for Bhiwandi DC

1000+ Associates

650K Sqft warehouse space

For more information, contact - **Ankit Sharma** - RSM Commerce & Lifecycle Services India
Email: Ankit.sharma2@ingrammicro.com Website: www.ingrammicroservices.com

Ingram Micro Professional Services

Bridge the gap between technology and business

Ingram Micro Professional Services helps you differentiate your offerings and become a trusted technology advisor to your customers. By leveraging our broad solution portfolio and a large pool of technically trained and certified resources, you can enhance customer stickiness by becoming a one-stop shop for all their technology needs.

Whether you are looking to expand your existing portfolio, have a one-off need, or a regional delivery situation, we are here to help.

Our Professional Services Capabilities

Pre-Sales capabilities for leading OEMs

- Solution Consulting
- Solution Design
- Sizing and BOM
- Deal Support
- Deployment and Rollout
- On-going support

Installation Services

- Desktops / Laptops
- Networks Switches and Routers
- Firewalls
- Wireless Access Points and Controllers
- Servers
- Hyper converged Infrastructure
- Storage & Backup

Support and Managed Services

- Infrastructure Support Services
- IT Helpdesk Support
- Network Switches, Wi-Fi and Routers Support
- Firewall support
- Server and HCI support
- Storage and backup support

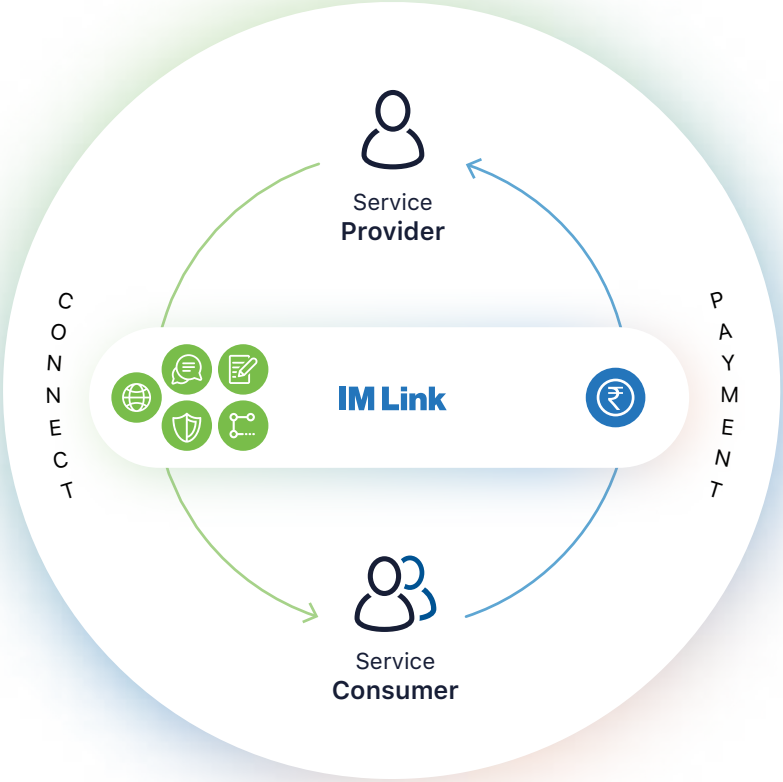
End User Support Services

- Helpdesk
- Device Management
- Asset Management
- Device Compliance Management

INGRAM MICRO | IM Link

Explore unlimited Professional Services possibilities with IM Link

- Single point of access for all your professional services needs
- Request, order, and manage services directly from the online portal.
- Control relationship with end user while leveraging the expertise of our network and vendor technical resources.
- Unique and proven platform operating successfully in Ingram Micro USA, Canada etc. for 20+ years.
- With Ingram Micro guaranteed payments and collections, your transactions are 100% protected.



Featured Services

Installation & Deployment
Deployment Services
Migration Services
Security Solution Implementation
UCC Solution Implementation

Management
Managed NOC and Helpdesk
Remote System Administration
IT Staffing Services

Planning & Design
Endpoint Threat Assessment
Network Threat Assessment
Virtualization Planning and Design
Infrastructure Assessment

Support Services
IT Hardware Maintenance & Support, IT Asset Disposition (ITAD), 3rd Party Warranties

..and many more.

Benefits for you

- Achieve more with low investment
  - Expansion of service offerings
  - Extension of geographic reach
  - Exploration of new markets
  - Utilization of niche capabilities of other partners
- Better utilization and monetization of your service workforce

Operational Ease

- Quick credible responses in hours for your service requests in IMLink
- Helps you to Plug the gap in your deliverables to end-customer quickly and effectively
- Easily accessible portal with e-mail notification

Program Benefits*

- Opportunity to present in Ingram Micro PS Sales Calls
- Sponsor Ingram Micro PS hosted events
- Opportunity to develop co-branded collateral
- Inclusion in list of Preferred Providers
- Opportunity to post company branded collateral within the IM Link portal

* Subject to membership terms

Limited Period offer for first 100 partners

One time Registration Fee (Rs.5,000+) - waived

Monthly subscription fee of Rs.1500+ for standard / Rs. 2000+ for Premium - waived for 3 months

Onboarding Requirements

- Ingram Micro registered partnership agreement
- Active Ingram Micro Account ID
- Healthy payment and credit management record

For onboarding please write to **imlinkindia@ingrammicro.com**

Flexible, long-term financing solutions powered by Ingram Micro

Don't let budgets block your business growth

Ingram Micro Financial Solutions is a unique offering to help you deliver complex, multi-year technology projects that require significant upfront investments and a longer payback period.

Our range of financial solutions are flexible, comprehensive and designed to help you increase your buying power, so that you can win more deals.

Why choose financing solutions powered by Ingram Micro?

Nearly Limitless Size, Scope, or Complexity

- Pan-India coverage
- Investment grade to sub prime credits
- IT and Non-IT asset
- inclusion at any % any transaction size
- Flexibility to match unique requirements

Nearly Zero Restrictions

- Multi vendor / Multi generation Minimal
- HW, SW or Services ratio Used equipment
- support 3rd Party Maintenance support
- Terms from a few months to 5 years

Anticipation of required terms

- Technology Refresh / Upgrades / MACs
- Multi Roll-Out / Roll-Off
- End of term protection.

Cash Flow Advantage

- Purchase Lease-back/Rent-back at/near book value
- Lower overall IT capital expenditures
- CAPEX and OPEX budget accommodation

Key Financial Structures Offered

	Lease Models: Fair Market Value (FMV), Full Payout (FPO) Ingram Micro -> Reseller -> Customer	Installment Payment Agreement "IPA" Ingram Micro -> Reseller -> Customer	Differed Payment Agreement Ingram Micro -> Reseller -> Customer
Scenarios for Application	• Managed Services contracts where the asset title can be held by the reseller • Private cloud for customers /datacenters etc	• Cash flow or Budget constraints • Need to resell the assets almost immediately	• Managed Services contracts where asset title can be held by the customer • Inability to sign funding contract with a third party • Financing institute Can include • SW/HW/Services
Key Benefits	• Minimal upfront investment • Ability to scale up the business • Preserve margins • Gain a competitive edge • Cash flow management	• Minimal upfront investment • Aligned cash flows. • Gain a competitive edge • Improve project margins	• Minimal upfront investment • Ability to scale up the business • Preserve margins • Gain a competitive edge • Cash flow & accounting

Standard Deal Documents & Process

Deal execution process:

- Receive credit approval documents from the end customer
- Send credit approval communication to the end customer /stakeholders
- Customer provides KYC documents, and request for the funding letter
- IMFS to provides the filled in documents for execution
- Customer signs the original documents and hands it over to Ingram Micro
- Funding provided against customer's obligation to the Reseller/Ingram Micro

Approval documents:

- Assets details & deal structure specific Information
- Complete Audited financials & Share Holding pattern of the last two years.
- Projections for the next three years, Asset / investment breakup, updated Debt profile.

Post approval documents:

- Request for funding letter
- Funding Contract (MLA, IPA, DPA etc.), Schedule & Standard KYC documents
- Upfront payment details - if any Purchase order on IMFS funding partner- (if required)

For more information contact us at
in.financialsolutions@ingrammicro.com | financing.ingrammicro-asia.com/in

IT Asset Disposition and Lifecycle Services

Risk Mitigation, Value Recovery, Responsible Recycling

Reduce risk, cost and complexity when your IT assets reach end-of-life with Ingram Micro's comprehensive suite of IT Asset Disposition (ITAD) solutions. Protect your company by ensuring compliance with environmental and data security regulations and recover value from your retired assets.

Why choose Ingram Micro ITAD?

- Over 18 years of expertise and leadership to the ITAD industry
- 1,000+ satisfied customers, including 30 of the Fortune 100
- Inventory management, seamless service and global reporting through a single, unified system
- Onsite and offsite services backed by a multi-tiered account management team

Featured Services

Enterprise ITAD

Secure Data Erasure and Destruction
Chain of Custody Management
Logistics Services
Asset Processing
Repair, Reuse, Remarket
De-manufacturing & Recycling

Onsite Services

Asset Discovery
Inventory Audit
Data Center Services
Asset De-installation & Removal
Data Erasure and destruction
Deployment/Redeployment

Asset Refresh Services

Inventory management
Imaging
Onsite deployment
Order fulfilment
Asset removal

Lease-end Management Services

Logistics
Data Sanitization
Asset processing
Order fulfilment
Asset removal

Secure ITAD Services Worldwide

Chain-of-Custody

Serialized asset tracking and reporting with a detailed trail to provide end-to-end visibility and prove compliance.

Data Security

Certified data erasure and degaussing / shredding services to protect your company from risk.

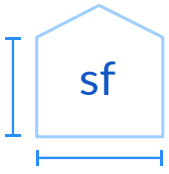
Responsibility

Data destruction and e-waste recycling services that comply with legislation worldwide.

Accountability

Best-in-class technology with secure web portal access for global visibility.

Our ITAD Processing Centres are located in Bengaluru and Gurugram. We offer Pan-India collection of E-waste and end-of-life products.



Total Square Footage*

15,000

*Space is divided among 2 facilities in this area

Customize your ITAD program by choosing from a range of onsite services including audit, data center services, asset deinstallation and removal and data erasure or hard drive shredding/pulverizing at your facility.

For more information, please visit ingrammicroservices.com/itad

Ingram Micro Cybersecurity Solutions and Services

The Ingram Micro Cybersecurity Solutions and Services division helps you support and fulfill your customers' evolving security needs. We work with leading OEMs and service providers so that you can empower organizations with best-in-class cyberdefence capabilities.

Common Client Challenges

Managing cyber risk across multiple platforms while addressing increased regulatory and compliance requirements

Lack of in-house skills and expertise to keep up with digital transformation initiatives

Mitigating business risks associated with the adoption of digital technologies within a limited budget

Full range of Cyber consulting services

- Advisory Services
- Architecture & Incubation Services
- Build & Technical Services
- Optimization & Support Services

Security Consulting & Services

- Security advisory to initiate discussions with C-Level executives
- Position and articulate cybersecurity values that resonate with your customers
- Pre-sales and post-sales support
- Dedicated Services BDM who will work with you
- Partner with you to grow your cybersecurity business

Cyber Vendor Management

- Leverage our deep vendor relationships and support
- Get early access to new vendor solutions and GTM offerings
- Be an early adopter of our innovative cybersecurity solutions and services offerings

Cyber Solution Architect

- Leverage the expertise of our experienced team of cybersecurity architects to sell
- Offer your customers vendor agnostic cybersecurity architecture and solution design
- Articulate and position the right cybersecurity solution based on your customers' requirements

Cyber Solution Lab

- State-of-the-art solution lab to showcase stitched cybersecurity solutions and win more business
- Showcase end to end solutions ranging from Cloud, Red Hat, Infrastructure and Cybersecurity
- Deliver demos/POCs using our lab and win your customers with confidence
- Discover cybersecurity best practices through a number of customer use cases

Cyber Marketing

- Expand your reach through joint marketing campaigns and win more deals
- Showcase solutions and use cases that are relevant to your target customers' verticals to create more awareness

Cybersecurity Consulting & Services Portfolio

Advisory Services

Strategic Consulting

Technical Consulting

Security Awareness

PMO

Architecture & Incubation Services

Architecture Design

Proof Of Value

Executive Experience

Build & Technical Services

Deployment & Installation of Complex Security Solutions

Health Check

Optimization & Support Services

Cyber Security Optimization Services

Operations Management

Incident Response

Support to Partners

- **Partner Enablement**
- **Consulting & Solution Architecture**
- **GTM Motion with End Customers & Partners**
- **Deal Support**
- **Deployment & Support Services**

We work with most major technology vendors and are constantly adding to our portfolio

Cisco, IBM, Microsoft, vmware, thycotic, paloalto NETWORKS, McAfee Together is power., TREND MICRO, Check Point SOFTWARE TECHNOLOGIES LTD., FORTINET

For more information contact - Santanu.Bhaumik@ingrammicro.com
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+91 22 68561001/1401

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imonline.co.in

About **Ingram Micro**

Ingram Micro helps businesses Realize the Promise of Technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead.

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